

## Business Studies - Revision Information

**Exam Board:** OCR

**Full Course Name:** Business Studies

**Full Course Code:** J204

**Type of Qualification:** GCSE

**Examination Structure (Full Course):**

Unit Name	Coursework / Controlled Assessment / Examination	Date range / Deadline(s) (Subject to change)	Content in this unit	Percentage of course	Useful links
Unit 1- Business activity	Paper 1 external exam	End of year 11	1.1 The role of business enterprise and entrepreneurship 1.2 Business planning 1.3 Business ownership 1.4 Business aims and objectives 1.5 Stakeholders in business 1.6 Business growth	50%	<a href="https://www.bbc.co.uk/bitesize/topics/z7ym2sg">https://www.bbc.co.uk/bitesize/topics/z7ym2sg</a>
Unit 2- Marketing	Paper 1 external exam	End of year 11	2.1 The role of marketing 2.2 Market research 2.3 Market segmentation 2.4 The marketing mix		
Unit 3- People	Paper 1 external exam	End of year 11	3.1 The role of human resources 3.2 Organisational structures and different ways of working 3.3 Communication in business 3.4 Recruitment and selection 3.5 Motivation and retention 3.6 Training and development 3.7 Employment law		
Unit 4- Operations	Paper 2 external exam	End of year 11	4.1 Production processes 4.2 Quality of goods and services 4.3 The sales process and customer service 4.4 Consumer law 4.5 Business location 4.6 Working with suppliers	50%	<a href="https://www.bbc.co.uk/bitesize/topics/z6ght39">https://www.bbc.co.uk/bitesize/topics/z6ght39</a>
Unit 5- Finance	Paper 2 external exam	End of year 11	5.1 The role of the finance function 5.2 Sources of finance 5.3 Revenue, costs, profit, and loss 5.4 Break-even 5.5 Cash and cashflow		
Unit 6- Influences on business	Paper 2 external exam	End of year 11	6.1 Ethical and environmental considerations 6.2 The economic climate		

			6.3 Globalisation		
Unit 7- The interdependent nature of business	Paper 2 external exam	End of year 11	Synoptic chapter that makes up the final question in paper 2.		<a href="https://www.bbc.co.uk/bitesize/topics/zdpjwty">https://www.bbc.co.uk/bitesize/topics/zdpjwty</a>

**If you are going to purchase a revision guide, this is what we suggest:**

My Revision Notes: OCR GCSE (9-1) Business- Second Edition (ISBN: 978-1398372580): [My Revision Notes: OCR GCSE \(9-1\) Business Second Edition: Amazon.co.uk: Schofield, Mike: 9781398372580: Books](#)

**Past Papers (including mark schemes):** <https://www.ocr.org.uk/qualifications/gcse/business-j204-from-2017/assessment/>

**Year 11 Mock 1 Information** (Subject to Change): Paper 1 (Units 1, 2, 3)- FULL paper

**Year 11 Mock 2 Information** (Subject to Change): Paper 2 (Units 4, 5, 7)- PART paper

**Link to Specification:** [OCR GCSE specification.pdf](#)

**Other useful links:** <https://www.tutor2u.net/business/topics>