

Business Studies - Revision Information



Exam Board: OCR


Full Course Name: (9-1) Business Studies

Full Course Code: J204

Type of Qualification: GCSE

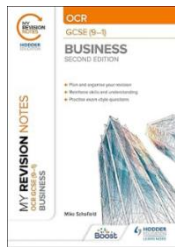
Examination Structure (Full Course):

Unit Name	Coursework / Controlled Assessment / Examination	Date range / Deadline(s) (Subject to change)	Content in this unit	Percentage of course	Useful links
Unit 1- Business activity	Paper 1 external exam	End of year 11	1.1 The role of business enterprise and entrepreneurship 1.2 Business planning 1.3 Business ownership 1.4 Business aims and objectives 1.5 Stakeholders in business 1.6 Business growth	50%	 https://www.bbc.co.uk/bitesize/topics/z7ym2sg
Unit 2- Marketing	Paper 1 external exam	End of year 11	2.1 The role of marketing 2.2 Market research 2.3 Market segmentation 2.4 The marketing mix		
Unit 3- People	Paper 1 external exam	End of year 11	3.1 The role of human resources 3.2 Organisational structures and different ways of working 3.3 Communication in business 3.4 Recruitment and selection 3.5 Motivation and retention 3.6 Training and development 3.7 Employment law		
Unit 4- Operations	Paper 2 external exam	End of year 11	4.1 Production processes 4.2 Quality of goods and services 4.3 The sales process and customer service 4.4 Consumer law 4.5 Business location 4.6 Working with suppliers	50%	 https://www.bbc.co.uk/bitesize/topics/z6ght39
Unit 5- Finance	Paper 2 external exam	End of year 11	5.1 The role of the finance function 5.2 Sources of finance		

			5.3 Revenue, costs, profit, and loss 5.4 Break-even 5.5 Cash and cashflow	
Unit 6- Influences on business	Paper 2 external exam	End of year 11	6.1 Ethical and environmental considerations 6.2 The economic climate 6.3 Globalisation	
Unit 7- The interdependent nature of business	Paper 2 external exam	End of year 11	Synoptic chapter that makes up the final question in paper 2. <i>This is taught alongside the other units, not as a separate unit.</i>	 https://www.bbc.co.uk/bitesize/topics/zdpjwty

If you are going to purchase a revision guide, this is what we suggest:

My Revision Notes: OCR GCSE (9-1) Business- Second Edition (ISBN: 978-1398372580): [My Revision Notes: OCR GCSE \(9-1\) Business Second Edition: Amazon.co.uk: Schofield, Mike: 9781398372580: Books](#)



Past Papers (including mark schemes): <https://www.ocr.org.uk/qualifications/gcse/business-j204-from-2017/assessment/>



These can also be found using the link below:
https://eggbuckland.sharepoint.com/:f/g/BusinessStudies/EqkCEQ90_ZJOudhcFLc6Qx4BdawM-O0xYDjNHix6LJmV6w?e=c2ONjd

Year 11 Mock 1 Information (Subject to Change): Paper 1 (Units 1, 2, 3)- FULL paper

Year 11 Mock 2 Information (Subject to Change): Paper 2 (Units 4, 5, 7)- PART paper

Link to Specification: [OCR GCSE specification.pdf](#)

Other useful links (BBC Bitesize and Tutor2U):

<https://www.tutor2u.net/business/topics>

